

VITAE

Jerold L. Hale

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EDUCATION, EXPERIENCE, AND PROFESSIONAL INTERESTS

Education

Michigan State University, Ph.D., Communication, 1984
Michigan State University, M.A., Communication, 1982
University of California, Los Angeles, B.A., Political Science, 1977

**Administrative Appointments and
Experience:**

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|---------------------|--|
| 07/2013 to present | Dean, School of Humanities and Social Sciences College of Charleston |
| 06/2010 to 06/2013 | Dean, College of Arts, Sciences, and Letters, University of Michigan-Dearborn |
| 07/2000 to 06//2009 | Head, University of Georgia Department of Speech Communication |

External Program Reviews and Design:

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|------|---|
| 2013 | University of Central Florida |
| 2012 | University of Minnesota-Duluth Northern Illinois University Valdosta State University |
| 2010 | North Carolina State University |
| 2009 | University of Tennessee University of Southern Mississippi |
| 2008 | Wake Forest University |
| 2007 | Clemson University |
| 2001 | Southeastern Louisiana University |

Administrative Conferences

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|------|--|
| 2015 | Council of Colleges of Arts and Sciences, Washington, DC |
| 2013 | Council of Colleges of Arts and Sciences, Jacksonville, FL |
| 2012 | Council of Colleges of Arts and Sciences, Seattle, WA Michigan Council of Colleges of Arts and Sciences, Mt. Pleasant, MI |
| 2011 | Michigan Council of Colleges of Arts and Sciences, Allendale, MI |

2010
Council of Colleges of Arts and Sciences, Chicago, IL
Council for the Advancement and Support of Education, Tampa, FL
Michigan Council of Colleges of Arts and Sciences, Flint, MI
Coalition of Urban and Metropolitan Universities Conference,
Fresno, CA

Academic Experience

07/2013 to present Professor, College of Charleston
Department of Communication
06/2010 to 07/2013 Professor, University of Michigan-Dearborn
Department of Language, Culture, and Communication
07/1998 to 06/2010 Professor, University of Georgia
Department of Speech Communication
07/1991 to 07/1998 Associate Professor, University of Georgia
Department of Speech Communication
02/1989 to 07/1991 Associate Professor, Miami University
Department of Communication
05/1987 to 07/1991 Assistant to Chair and Chief Departmental Advisor
Miami University, Department of Communication
01/1987 to 07/1987 Visiting Assistant Professor, Michigan State University
Department of Communication
08/1984 to 02/1989 Assistant Professor, Miami University
Department of Communication
08/1983 to 08/1984 Assistant Professor, University of Hawaii at Manoa
Department of Speech

Professional Memberships:

Council of Colleges of Arts and Sciences
National Communication Association
Southern States Communication Association

Research Interests:

Communication and Social Influence Processes
Interpersonal Communication

TEACHING

Alphabetic List of Courses Taught:

Advanced Interpersonal Communication +
Argumentation +
Communication in Human Society+
Communication in Legal Settings +
Communication and Conflict Management +
Content of the Mass Media +
Dark Sides of Personal Relationships *

Freshman Seminar: Tuesdays With Morrie—A Case Study in Interpersonal Communication +
Freshman Seminar: A Student's Primer in Persuasion +
Freshman Seminar: Social Science Research—The Greatest Hits+
Freshman Seminar: Darius Goes West—The Roll of His Life—A Case Study in Interpersonal Communication+
Freshman Seminar: New Horizons--Finding Your Place in the Academic Environment at UGA +
Interpersonal Communication + *
Interpersonal Influence +
Interviewing +
Introduction to Human Communication +
Leadership +
Mass Media Effects +
Nonverbal Communication + *
Persuasion + *
Research Methods in Communication + *
Sexually Explicit Mass Media +
Small Group Communication + *
Survey of Research Methods in Interpersonal Communication*
Theory Construction In Communication + *
(*Denotes graduate course + denotes undergraduate course)

Awards and Evidence of Quality:

Miami University student evaluations average 3.76 on 4.00 scale.
Evaluations available upon request.
University of Georgia teaching evaluations average 28.21 on 30.00 scale.
First Year Seminar Outstanding Instructor Award, Franklin College of Arts and Sciences,
University of Georgia
Excellence in Teaching Award, University Honors Program, Miami University
Excellence in Teaching Award, Miami University
University-wide Excellence in Teaching Citation, Michigan State University
Excellence in Teaching Award, International Communication Association

Course Administration:

Director of Basic Courses (Public Speaking, Interpersonal Communication), University of Georgia. Directed two multiple section basic courses.
Assistant to the Chair, Miami University. Supervised enrollment and instruction for two basic Courses, hired and evaluated temporary contract faculty.
Director of Basic Interpersonal Communication Course, University of Hawaii.
Assistant Director of Basic Course, Michigan State University. Supervised graduate teaching assistants for a survey course in Communication.

Graduate Dissertations, Theses, and Examining Committees:

Directed seven doctoral dissertations and 10 M.A. theses.
Committee member for 10 doctoral dissertations and 26 M.A. theses.

PUBLICATIONS, PAPERS, AND COLLOQUIA

Published Chapters:

Hale, J. L., & Mongeau, P. A. (2016). "The theory of reasoned action in American campaigns." In W. Benoit (Ed.) Praeger Handbook of Political Campaigning in the United States. Santa Barbara, CA: Praeger

Hale, J. L., Burgoon, J. K., & Householder, B. J. (2005). "The relational communication scale." In V. Manusov (Ed.) Sourcebook of nonverbal communication measures (pp. 205-221). Mahwah, NJ: Lawrence Erlbaum.

Hale, J. L., Householder, B. J., & Greene, K.L. (2002). "The theory of reasoned action." In J.P. Dillard and M. Pfau (Eds.). The persuasion handbook: Developments in theory and practice (pp. 259-286). Newbury Park: CA Sage.

Hale, J. L., & Dillard, J. P. (1995). "Too much, too little, or just right: The role of fear in message design." In E. Maibach, and R. L. Parrott (Eds.). Designing health messages: Perspectives from communication theory and public health (pp.65-80). Newbury Park: Sage.

Parker, J. M., & Hale, J. L. (1994). "Psychological operations in the gulf war: Analyzing key themes in battlefield leaflets. In L. Shyles & T. McCain (Eds.) Communication and the gulf war: Coalition of coercion and persuasion. Westport, CT.: Greenwood.

Mongeau, P. A., Hale, J. L., Johnson, K. L., & Hillis, J. D. (1993). Who's wooing whom? An investigation of female initiated dating. Interpersonal communication: Evolving interpersonal relationships. (pp. 51-67) Hillsdale, N.J.: Erlbaum.

Burgoon, J. K., & Hale, J. L. (1992). Validation and measurement of the fundamental themes of relational communication. In S. Petronio, J. K. Alberts, M. L. Hecht, and J. Buley (Eds.), Contemporary perspectives on interpersonal communication. Madison, WI: Brown & Benchmark. Adapted from Burgoon & Hale, 1987.

Burgoon, J. K. & Hale, J. L. (1990). Perspectives on nonverbal expectations. In J. A. DeVito & M. L. Hecht (Eds.) The nonverbal communication reader. Prospect Heights, IL: Waveland Press, 48-52.

Dillard, J. P., & Hale, J. L. (1991). The prosocial parameter of sequential request strategies: Limits on the foot-in-the-door and door-in-the-face? In W. R. Cupach (Ed.) Advances in Interpersonal Communication Research: Proceedings of the Western Speech Communication Interest Group.

Journal Articles:

Bevan, J.L., Tidgewell, K.D., Bagley, K.C., Cusanelli, L., Hartstern, M., Holbeck, D., & Hale, J.L. (2007) Serial argumentation goals and their relationships to perceived resolvability and choice of conflict tactics. Communication Quarterly, 55, 66-77.

Bevan, J. L., & Hale, J. L. (2006). Negative Affect and Rumination as a Function of Jealousy Expression In Sibling, Friendship, and Romantic Relationships, Communication Studies 57, 363-379.

Bevan, J.L., Hale, J.L., & Williams, S.L. (2004). Identifying and characterizing goals of dating partners serial engaging in serial argumentation. Argumentation and Advocacy, *41*, 28-40.

Lemieux, R. & Hale, J.L. (2002). Cross sectional analysis of intimacy, passion and commitment: Testing the assumptions of the triangular theory of love. Psychological Reports, *90*, 1009-1014.

Greene, K.L., Kremar, M., Rubin, D.L., Walters, L.H., & Hale, J.L. (2002). Processing adolescent health messages: The impact of egocentrism and sensation seeking on message processing. Journal of Communication, *52*, 812-831.

Lemieux, R. & Hale, J.L. (2000). Intimacy, passion, and commitment among married individuals: Further testing of the triangular theory of love. Psychological Reports, *87*, 941-948.

Greene, K., Kremar, M., Walters, L.H., Rubin, D. L., & Hale, J.L. (2000). Targeting adolescent risk taking behaviors: The contribution of egocentrism and sensation seeking. Journal of Adolescence, *23*, 439-461.

Lemieux, R., & Hale, J.L. (1999). Intimacy, passion, and commitment in young romantic relationships: Successfully measuring the triangular theory of love. Psychological Reports, *85*, 497-503.

Hale, J.L., & Laliker, M. (1999). Explaining the door-in-the-face: Is it really time to abandon reciprocal concessions. Communication Studies, *50*, 203-211.

Lemieux, R., Tighe, M.R., Daniels, M.J., Greene, K., Hocking, J.E., Cairns, A.B., & Hale, J.L. (1998). The persuasive effect of the AIDS NAMES quilt on behavioral intentions. Communication Research Reports, *15*, 113-120.

Lannutti, P., Laliker, M., & Hale, J.L. (1998). Violations of expectations and social-sexual communication in student/professor interactions. Communication Education, *50*, 69-82.

Greene, K.L., Hale, J.L., & Rubin, D. (1997). A test of the theory of reasoned action in the context of condom use and AIDS. Communication Reports, *10*, 21-35.

Hale, J. L., Tighe, M. R., & Mongeau, P.A. (1997). The effects of event type, participant sex, and target sex on comforting messages. Communication Research Reports, *14*, 214-220.

Greene, K. L., Rubin, D., Walters, L., & Hale, J. L. (1996). The utility of understanding adolescent egocentrism in designing health promotion messages. Health Communication, *8*, 131-152.

Greene, K. L., Rubin, D. L., & Hale, J. L. (1995). Egocentrism, message explicitness, and AIDS messages directed at adolescents. Journal of Social Behavior and Personality, *10*, 547-570.

Hale, J. L., Lemieux, R., & Mongeau, P. A. (1995). Cognitive processing of fear-arousing message content. Communication Research, *22*, 459-474.

Dillard, J. P., Hale, J. L., & Segrin, C. (1994). Close relationships in task environments: Perceptions of relational types, illicitness, and power. Management Communication Quarterly, *7*, 227-255.

Mongeau, P. A., Hale, J. L., & Alles, M. (1994). An experimental investigation of accounts and attributions following sexual infidelity. Communication Monographs, 61, 326-344.

Mongeau, P. A., Yeazell, M., & Hale, J. L. (1994). Sex differences in relational message interpretations on male- and female-initiated first dates: A research note. Journal of Social Behavior and Personality, 9, 731-742.

Mongeau, P. A., Hale, J. L., & Smith, M. A. (1993). An involvement moderated model of choice shift processes. Communication Reports, 6, 33-40.

Dillard, J. P., & Hale, J. L. (1992). The prosocial parameter of sequential persuasive messages: Limits on foot-in the door and door in the face. Communication Studies, 43, 220-233.

Boster, F.J., Hunter, J.E., & Hale, J.L. (1991). An information processing model of jury decision making. Communication Research, 18, 524-537.

Hale, J. L., Boster, F. J., & Mongeau, P. A. (1991). Validity of choice dilemma response scales. Communication Reports, 4, 30-34.

Hale, J. L., & Dillard, J. P. (1991). Sorting knowledge claims and setting research agendas from meta-analyses. Communication Monographs, 58, 464-470.

Hale, J. L., Mongeau, P. A., & Thomas, R. (1991). Cognitive processing of one- versus two-sided persuasive messages. Western Journal of Communication, 55, 380-389.

Allen, M., Hale, J., Mongeau, P., Berkowitz-Stafford, S., Stafford, S., Shanahan, S., Agee, P., Dillon, K., Jackson, R., & Ray, C. (1990). Testing a model of message sidedness: Three replications. Communication Monographs, 57, 275-294.

Hale, J. L., & Stiff, J. B. (1990). Nonverbal primacy in deception detection. Communication Reports, 3, 75-83.

Stiff, J. B., Hale, J. L., Garlick, R., & Rogan, R. G. (1990). Effect of cue incongruence and social normative influences on individual judgments of honesty and deceit. Southern Communication Journal, 55, 206-229.

Hale, J. L., Lundy, J. C, Jr., & Mongeau, P. A. (1989). Perceived relational intimacy and relational message content. Communication Research Reports, 6, 94-99.

Boster, F. J. & Hale, J. L. (1989). The effects of response scale ambiguity on choice shift research. Communication Research, 16, 532-551.

Burgoon, J. K. & Hale, J. L. (1988). Nonverbal violations of expectations: Model elaboration and application to immediacy behaviors. Communication Monographs, 55, 58-80.

Hale, J. L. & Boster, F. J. (1988). Comparing effect coded models of choice shifts. Communication Research Reports,

Burgoon, J. K. & Hale, J. L. (1987). Validation and measurement of the fundamental themes of relational communication. Communication Monographs, 54, 19-41.

Hale, J. L. (1987). Plagiarism in classroom settings. Communication Research Reports, 4, 66-70.

Hale, J. L. & Boster, F. J. (1986). Does speaking order matter in individual events competition. National Forensic Journal, 4, 45-51.

Burgoon, J. K., Manusov, V., Mineo, P. & Hale, J. L. (1985). Effects of gaze on hiring, credibility, attraction, and relational message interpretation. Journal of Nonverbal Behavior, 9, 133-147.

Hale, J. L. & Burgoon, J. K. (1985). Models of reactions to changes in nonverbal immediacy. Journal of Nonverbal Behavior, 9, 133-147.

Burgoon, J. K., Buller, D. B., Hale, J. L., & deTurck, M. A. (1984). Relational messages associated with nonverbal behaviors. Human Communication Research, 10, 351-378.

Burgoon, J. K. & Hale, J. L. (1984). The fundamental topoi of relational messages. Communication Monographs, 51, 193-214.

Burgoon, J. K. & Hale, J. L. (1984). Dimensions of communication reticence and their impact on verbal encoding. Communication Quarterly, 31, 302-312.

Burgoon, J. K. & Hale, J. L. (1983). A research note on the dimensions of communication reticence. Communication Quarterly, 31, 238-248.

Boster, F.J., Mayer, M.E., Hunter, J.E., & Hale, J.L. (1980). Expanding the persuasive arguments explanation of the polarity shift: A linear discrepancy model. In D. Nimmo (Ed.), Communication yearbook 3, New Brunswick, N. J.: Transaction ICA, 154-162.

Hale, J. L. & Hirsch, R. O. (1979). Use and perceived credibility of information sources in state legislative elections. Journal of the Arizona Communication and Theatre Association, 11, 24-29.

Mayer, M. E. & Hale, J. L. (1979). Evaluating the studies counterplan: Topicality and competitiveness. Speaker and Gavel, 11, 67-72.

Creative Activity: Fine Art Photography (Fine Art Photographs placed in Juried Art Exhibitions)
Exhibition name, Gallery Name, Location, Date

"Black and White" Portland, OR 2016

"Sugar Rush Art Festival." Sugar Hill, GA, 2015

"Annual Small Works Exhibition" Artists Guild Gallery of Greenville, Greenville, SC, 2015

"Transportation Art Show," Art League of Lincoln, Lincoln, CA 2015

- "Photo15 Exhibition," Berkeley Arts Council, Martinsburg, WV, 2015
- Light, Space, and Time Gallery, display online, 2015
- Delaplaine Visual Arts Center, Frederick, MD, 2015
- "2015 Annual Photography Exhibition," Colors of Humanity Gallery, display online, 2015
- "Seascape," Colors of Humanity Gallery display online, 2015, Seascape Exhibition
- "Art Goes Digital" Riverside Art Center, Ypsilanti, MI, 2014
- National Wildlife Federation Photo Contest, National Wildlife Federation, display online, 2014
- "Annual Small Works Exhibition" Artists Guild Gallery of Greenville, Greenville, SC, 2013.
- "One Shutter at a Time." Two person exhibition including 10 photographs. Wesley Memorial Gallery, Fostoria, OH, 2013.
- "Annual Open Exhibition." Padzieski Gallery, Dearborn, MI, 2013.
- "Open Competition." Alfred Berkowitz Gallery, Dearborn, MI. 2012.
- "Annual Smaller Works Competition." Padzieski Gallery, Dearborn, MI 2012
- "Great Lakes Small Works." Riverside Gallery, Ypsilanti, MI, 2012
- "Annual Open Exhibition, Padzieski Gallery, Dearborn, MI, 2011

Conference Papers And Presentations (Refereed Unless Noted):

Hale, J.L. (2014). Critical issues in communication: A view from the Dean's Office (Invited). Presentation to Association of Communication Administrators, Southern States Communication Association, New Orleans, LA.

Bevan, J. L., Nicol, D. E., Morten, S. E., White, S. K., & Hale, J. L. (2006). Self versus partner perceived goals in serial arguments. Paper presented to the Social Cognition Division of the National Communication Association, San Antonio, TX.

Hale, J. L. (2005). Stages of Dating Relationships: Intimacy and Exclusivity. Presentation to the National Communication Association, Boston, MA.

Hale, J. L. (2005). Negotiating the entry level job contract. Vice President's workshop on interviewing for the professional position and negotiating the job contract. Invited Presentation to the Southern States Communication Association, Baton Rouge, LA.

Hale, J. L. (2005). Relational communication in family and marital relationships: A response to the top papers in the interpersonal communication division. Invited presentation to the Southern States Communication Association, Baton Rouge, LA.

Hale, J. L. (2005). Graduate education in communication: A primer for undergraduate students. Invited presentation to the undergraduate honors conference at the annual meeting of the Southern States Communication Association, Baton Rouge, LA.

Hale, J. L., Householder, B J., & Wong, N. C. H. (2004). The Impact of Attitude Toward the Requesting Organization and Prosocialness of the Request on the Door-In-The-Face. Paper presented to the National Communication Association, Chicago, IL.

Hale, J. L. (2003). Current trends in interpersonal message generation research: A response to the winners of the Miller and Knower Awards. Presentation to the National Communication Association, Miami Beach, FL (Invited).

Hale, J.L. (2003). Using social skills models to explain interpersonal communication behaviors: A response to the top four papers. Presentation to the National Communication Association, Miami Beach, FL (Invited).

Hale, J. L. (2003), Best Practices: What have we learned about creating exceptional capstone experiences? Presentation to the Southern States Communication Association, Birmingham, AL (Invited).

Hale, J.L. (2002). Teaching persuasion and social influence. Presentation to the Southern States Communication Association, Winston-Salem, NC (Invited).

Hale, J.L. (2002). What's wrong/right with interpersonal communication textbooks? Presentation to the Southern States Communication Association, Winston-Salem, NC (Invited).

Bevan, J. L., Hale, J. L., & Williams, S. L. (2001). Types of goals motivating romantic partners when engaging in serial arguments. Paper presented to the National Communication Association, Atlanta, GA.

Dillow, M. R. & Hale, J. L. (2001). Reversing the spiral: The relationship between disengagement strategies and reconciliation attempts in romantic relationships.

Tighe, M. R., & Hale, J. L. (2001). Impact of attribution on motivation to comfort. Paper presented to the National Communication Association, Atlanta, GA.

Hale, J. L. & Laliker, M. (1999). Explaining the door-in-the-face: Is it really time to abandon reciprocal concessions. Paper presented to the National Communication Association, Chicago, IL.

Egbert, N., Laliker, M, & Hale, J.L. (1998). Serial argument goals, outcome satisfaction, and relational satisfaction. Paper presented to the National Communication Association, New York, NY.

Greene, K.L., Kremar, M., Rubin, D.L., Walters, L.H., & Hale, J.L. (1998). Elaboration in processing adolescent health messages: The relative contributions of egocentrism and sensation seeking. Paper presented to the National Communication Association, New York, NY.

Lannutti, P. & Hale, J.L. (1998). About your little secret: Attributions following same sex infidelities.

Paper presented to the National Communication Association, New York, NY.

Lannutti, P., Laliker, M., Duggan, A., Zuckerman, C.E., & Hale, J.L. (1998). Violations of expectations and unwanted social-sexual communication. Paper presented to the National Communication Association, New York, NY.

Turk, D.R., Laliker, M., Egbert, N., Winn, L., & Hale, J.L., (1998). Analysis of hatred attributions and related issues. Paper presented to the Southern States Communication Association, San Antonio, TX.

Winn, L., Turk, D., & Hale, J. (1998). Who asks, who pays: An investigation of dating scenarios and women who initiate dates. Paper presented for presentation to the national Communication Association, New York, NY.

Lemieux, R., & Hale, J.L. (1997). A successful attempt at validating the triangular theory of love. Paper presented to the International Network On Personal Relationships, Oxford, OH.

Greene, K.L., Rubin, D., Walters, L., & Hale, J.L. (1996). The utility of understanding adolescent egocentrism in designing health promotion messages. Paper presented to the International Communication Association, Chicago, IL.

Hale, J. L. (1996). Compiling a record worthy of hire. Presented as part of a graduate student workshop to the Southern States Communication Association, Memphis, TN (Invited).

Hale, J.L. (1996). Communicating dominance from a relational perspective. Presentation to the International Communication Association, Chicago, IL.

Hale, J. L. (1996). Spotlight on scholarship: An interview with Richard Conville Presented to the Southern States Communication Association, Memphis, TN.

Lemieux, R. Hale, J. L., & Mongeau, P. A. (1996). The effects of sadness on the cognitive processing of fear-arousing messages. Paper presented to the International Communication Association, Chicago, IL.

Hale, J. L (1996). Compiling a record worthy of hire. Paper presented as part of a special workshop for graduate students at the Speech Communication Association, San Diego, CA (Invited).

Hale, J. L., Tighe, M. R., Mongeau, P. A., & Ficara, L. (1996). Serial arguments in personal relationships. Paper presented to the Southern States Communication Association, Memphis, TN.

Greene, K. L., Hale, J.L., & Rubin, D. (1996). A test of the theory of reasoned action in the context of AIDS. Paper presented to the Speech Communication Association, San Diego, CA. Top Paper in Health Communication Division.

Nodar, A., Zuckerman, C., Lannutti, P., Winn, L., Hale, J.L., Mongeau, P.A. (1996). Teacher-student touch: An expectancy violation perspective. Paper presented to the Speech Communication Association, San Diego, CA.

Hale, J. L. (1995). Significant research in communication theory. Paper presented to the Southern States Communication Association, New Orleans, LA. (Invited).

Hale, J. L. & Lemieux, R. (1995). Emotional responses to fear appeals. Paper presented to the Southern States Communication Association, New Orleans, LA. Top Three Paper.

Hale, J. L., & Mongeau, P. A. (1995). Serial arguments in personal relationships. Paper presented to the Southern States Communication Association, New Orleans, LA.

Hale, J. L., Tighe, M. R., & Ficara, L. (1995). Accounts and attributions of serial arguments in personal relationships. Paper presented to the Speech Communication Association, San Antonio, TX.

Mongeau, P. A., Williams, M. L., Hale, J. L., & Dillard, J. P. (1995). Its a thin line between love and hate: Hatred episodes in personal relationships. Paper presented to the Western Speech Communication Association, Portland, OR.

Samuelson, K. L., & Hale, J. L. (1995). The language of voluntary employment termination. Presented to the Southern States Communication Association, New Orleans, LA.

Hale, J. L., & Dillard, J. P. (1995). Too much, too little, or just right: The role of fear in message design. Presented to the Speech Communication Association, New Orleans, LA.

Hale, J. L., Mongeau, P. A., & Yetter, A. (1994). Gender differences in perceptions of leadership: The head of the table effect revisited. Presented to the Southern Communication Association. Norfolk, VA. Top Four Paper.

Lemieux, R. & Hale, J. L. (1994). Reducing risk behaviors related to sun exposure: Vivid and pallid fear appeals presented to loss- and gain-frames. Paper presented to the Speech Communication Association, LA.

Tighe, M. R., & Hale, J. L. (1994). Social skills and contextual differences in comforting messages. Presented to the Speech Communication Association, New Orleans, LA.

Greene, K. L., Rubin, D. L., & Hale, J. L. (1993). Egocentrism, message explicitness, and AIDS messages directed at adolescents. Paper presented to the Speech Communication Association, Miami Beach, FL.

Hale, J. L., Mongeau, P. A., Lemieux, R. (1993). Trait anxiety and fear arousing messages regarding sun exposure. Paper presented to the Speech Communication Association, Miami Beach, FL.

Hale, J. L., Mongeau, P. A., & Yetter, A. (1993). Gender differences in perceptions of leadership: The head of the table effect. Paper presented to the joint conference of the Southern States Communication Association and the Central States Communication Association, Lexington, KY.

Hale, J. L., Mongeau, P. A., Vaughn, L., & Tighe, M. R. (1993). Empathy, gender, and context as predictors of comforting responses. Paper presented to the International Network on Personal Relationships, Milwaukee, WI.

Hale, J. L. (1992). A history of persuasive communication in military operations. Paper presented to the Speech Communication Association, Chicago, IL.

Mongeau, P. A., Hale, J. L., Johnson, K. L., & Hillis J. D. (1992). Who's wooing who: An investigation of female initiated dates. Paper presented to the Western Speech Communication Association, Boise, ID.

Dillard, J. P., & Hale, J. L. (1991). The prosocialness parameter of sequential request strategies: Limits on the foot-in-the-door and door-in-the-face. Paper presented to the Western Speech Communication Association, Phoenix, AZ.

Hale, J. L., Boster, F. J., & Mongeau, P. A. (1991) Task attractiveness and information sharing in group decision-making. Paper presented to the International Communication Association, Chicago, IL.

Hale, J. L., & Mongeau, P.A. (1991). Using relational message scales to study communication in ongoing relationships. Paper presented to the Speech Communication Association, Atlanta, GA.

Hale, J. L. & Mongeau, P. A. (1991). Testing a causal model of the persuasive impact of fear appeals. Paper presented to the International Communication Association, Chicago, IL.

Hale, J. L. & Mongeau, P. A. (1991). The voice behind the numbers: Point of view in social science research. Paper presented to the Central States Speech Association, Chicago, IL. (Invited Paper).

Hale, J. L., Mongeau, P. A., & Lundy, J. C., Jr. (1991). Sex differences in relational message interpretation. Paper presented to the Speech Communication Association, Atlanta, GA.

Hale, J. L., Thomas, R. I., & Mongeau, P. A. (1991). Cognitive processing of one- and two-sided persuasive messages. Paper presented to the Western Speech Communication Association, Phoenix, AZ.

Mongeau, P. A., Hale, J. L., & Hillis, J. D. (1991). Perceptions of females who initiate dates: Differences due to sex and request types. Paper presented to the International Network on Personal Relationships, Normal, IL.

Boster, F. J., Hale, J. L., & Mongeau, P. A. (1990). Social loafing and information sharing in groups decisions. Presented to the International Communication Association, Dublin, Ireland.

Hale, J. L., Lundy, J. C., Jr., Mongeau, P. A. & Thompson, M. (1990). Perceived relational intimacy and relational message content. Paper presented to the Central States Communication Association, Detroit, MI.

Hale, J. L., Young, D., & Mongeau, P. A. (1990). The scope and predictors of plagiarized written communication. Paper presented to the Speech Communication Association, Chicago, IL.

Mongeau, P. A., & Hale, J. L. (1990). Attributions of responsibility following relational transgressions. Paper presented to the Western Speech Communication Association, Sacramento, CA. (Invited)

Mongeau, P. A. & Hale, J. L. (1990). The effect of intent and revenge on attributions and communication following a relational transgression. Paper presented to the Speech Communication Association, Chicago, IL.

Mongeau, P. A., Hale, J. L., & Griffin, P. E. (1990). The impact of intentionality and alcohol consumption

on attributions following a relational transgression. Central States Speech Association, Detroit, MI.

Mongeau, P. A., Hale, J. L., & Smith, M. (1990). An involvement moderated model of choice shift processes. Paper presented to the Western Speech Communication Association, Sacramento, CA. Top Three Paper.

Trent, J. D. & Hale, J. L. (1990). Cross-domain generality of the role construct questionnaire. Presented to the International Communication Association, Dublin, Ireland.

Hale, J. L., Ring, H., Dillard, J. P., & Mongeau, P. A. (1989). Predictors of attitudes toward organizational romance. Paper presented to the Western Speech Communication Association, Spokane, WA.

Hale, J. L., & Stiff, J. B. (1989). Judgments of honesty and deceit: The impact of cue incongruence and normative influence. Paper presented to the International Communication Association, San Francisco, CA.

Mongeau, P. A., Clason, M. A., & Hale, J. L. (1989). Attributions of responsibility, blame, and guilt following a relational transgression. Paper presented to the International Communication Association, San Francisco, CA.

Hale, J. L. & Boster, F. J. (1988). Order effects in forensics: A new look at some old data. Paper presented to Western States Communication Association, San Diego, CA.

Hale, J. L. & Mongeau, P. A. (1988). Theory and nonverbal communication research: Two thumbs down. Paper presented to the Eastern Communication Association, Baltimore, MD (Invited)

Burgoon, J. K. & Hale, J. L. (1987). Nonverbal expectancy violations: Model elaboration and application to immediacy behaviors. Paper presented to the International Communication Association, Montreal, Canada.

Hale, J. L. & Boster, F. J. (1987). A test of persuasive arguments, social comparison, and dual process models of choice shifts. Paper presented to the International Communication Association, Montreal, Canada.

Hale, J. L. (1986). A critique of basic issues in family communication. Paper presented to the Speech Communication Association, Chicago, Illinois. (Invited)

Hale, J. L. (1986). Expanding the domain of the violations of expectations model. Paper presented to the Western Speech Communication Association, Tucson, Arizona.

Hale, J. L. & Boster, F. J. (1986). The effect of anonymous mere exposure and discussion on the choice shift. Paper presented to the International Communication Association, Chicago, IL.

Boster, F. J., Hale, J. L., Mongeau, P. M., & Hale, J. E. (1985). The validity of choice dilemma response scales. Paper presented to the International Communication Association, Honolulu, HI.

Hale, J. L. (1985). Social science as the basis for legal communication theory. Paper presented to the Speech Communication Association of Ohio, Columbus, Ohio. (Invited).

Hale, J. L., Olinger, J., & Clatterbuck, G. (1985). A study of some issues related to plagiarism. Paper presented to the International Communication Association, Honolulu, HI.

Hale, J. L. (1984). Ambiguity as a mediator of polarity shift processes. Paper presented to the International Communication Association, San Francisco, CA. Top four paper.

Hale, J. L. & D'Allesio, D. W. (1984). Measurement error and the use of verbal scale anchors. Paper presented to the International Communication Association, San Francisco, CA.

Boster, F. J. & Hale, J. L. (1983). Social comparisons and the polarity shift. Paper presented to the International Communication Association, Dallas, TX.

Burgoon, J. K., Mineo, P. J., Manusov, V. & Hale, J. L. (1983). The persuasive impact of selected nonverbal cues. Paper presented to the International Conference on Social Psychology and Language, Bristol, England.

Hale, J. L. & Burgoon, J. K. (1983). Testing models of reactions to changes in immediacy behaviors. Paper presented to the International Conference on Social Psychology, Bristol, England.

Burgoon, J. K., Buller, D. B., Hale, J. L., & deTurck, M. A. (1982). Relational messages associated with immediacy behaviors. Paper presented to the International Communication Association, Boston, MA.

Burgoon, J. K. & Hale, J. L. (1982). Dimensions of relational messages. Paper presented to the Speech Communication Association, Anaheim, CA.

Burgoon, J. K., Hale, J. L., & Garrison, S. S. (1981). Dimensions of communication avoidance and their impact on verbal encoding. Paper presented to the International Communication Association, Minneapolis, MN.

Boster, F. J. & Hale, J. L. (1980). The effect of the jury foreperson on trial outcome. Paper presented to the Western Speech Communication Association, Portland, OR.

Boster, F. J., Mayer, M. E., Hunter, J. E. & Hale, J. L. (1980). Expanding the persuasive arguments explanation of the polarity shift: A linear discrepancy model. Paper presented to the International Communication Association, Acapulco, Mexico. Top three paper.

Reinard, J. C., Boster, F. J., & Hale, J. L. (1980). A model of stress mediated communication: Functions of event and message-relevance stressors in communication responsiveness. Paper presented to the Western Speech Communication Association, Portland, OR. Top paper.

Mayer, M. E., Hale, J. L., & French, K. J. (1979). Theoretical, epistemological, and empirical considerations of the studies counterplan. Paper presented to the Western Speech Communication Association, Los Angeles, CA.

Invited Lectures And Colloquia

Hale, J.L. (2008). It was like déjà vu all over again: Serial arguments in personal relationships. Presented to the School of Communication, Western Michigan University.

Hale, J. L. (2003). The impact of prosocialness of the request and attitudes toward the requesting organization on the door-in-the-face. Guest lecture presented to Department of Communication, Michigan State University.

Hale, J.L. (2001). Negative advertising and political campaigns. Presented to the Social Studies Faculty at the United States Military Academy.

Hale, J.L. (1998). Series of three lectures delivered to faculty and students at Western Maryland College.

Hale, J. L. (1998). Series of four lectures on interpersonal influence processes. Presented to Department of Communication, Michigan State University.

Hale, J. L. (1998). Social-sexual communication: A violation of expectations explanation of sexual harassment episodes. Presented to Department of Communication, Michigan State University.

Hale, J. L. (1994). The role of normative influences in compliance-gaining and persuasion. Presented to the Temple University Rhetoric Conference.

Hale, J. L. (1990). Romantic entanglements in the workplace. Two presentations to the Association for Human Resource Development, April, 1990.

Hale, J. L. & Mongeau, P. A. (1989). Untitled presentation on relational infidelities. Presented on "Newsmakers," WMOH Radio, Hamilton, Ohio.

Hale, J. L. (1987). Optimizing group decisions. Presented to the research division of Kraft Inc.

Hale, J. L. (1986). An explication and critique of models of reactions to nonverbal immediacy behaviors. Three lectures presented at Michigan State University.

More than 40 interviews, radio shows, and television shows regarding my research on academic dishonesty.

Research And Instructional Grant Activity:

Hale, J.L. (1997). Fear appeals, cognitive appraisals, and the "Five A Day For Better Health Plan:" Promoting safer dietary habits. This grant proposal, submitted in conjunction with the University of Georgia Institute for Behavioral Research, to the National Cancer Institute.

Hale, J. L. (1987). Testing an oppression based model of nonverbal sensitivity. Awarded by the Miami University College of Arts and Science.

Hale, J. L. (1987). Improving instruction of nonverbal communication units. Awarded by the Miami University College of Arts and Science.

Hale, J. L. (1984). Testing a model of reactions to changes in nonverbal immediacy. Awarded by the Miami University Faculty Research Committee.

Hale, J. L. (1985). Improving Legal Communication Instruction. Awarded by the Miami University Committee for the Improvement of Instruction.

SERVICE

Disciplinary Service:

College of Charleston

Disciplinary Governance

Executive Director, Southern States Communication Association, 2015-

Chair, Time and Place Committee, Southern States Communication Association.

Editorial Service

Editorial Board Member, Southern Communication Journal, J.D. Ragsdale (Ed.),

Editorial Board Member, Communication Reports, Rodney Reynolds (Ed.).

University of Michigan-Dearborn

Disciplinary Governance

Member, Time and Place Committee, Southern States Communication Association.

Editorial Service

Editorial Board Member, Southern Communication Journal, J.D. Ragsdale (Ed.), Mary Stuckey (Ed.).

Editorial Board Member, Communication Reports, Rodney Reynolds (Ed.).

Editorial Board Member, Communication Reports, Jennifer Bevan (Ed.)

Editorial Board Member, Communication Research Reports, Don Stacks (Ed.)

University of Georgia

Disciplinary Governance

President, Southern States Communication Association (2008; Vice President 2007; Vice President Elect, 2006).

Publication Board, Southern States Communication Association (2005-2006).

Chair, Interpersonal Communication Division, National Communication Association (2002; Immediate Past Chair, 2003; Vice Chair 2001; Vice Chair Elect 2000).

Chair, Interpersonal Communication Division, Southern States Communication Association (2001; Vice Chair, 2000).

Chair, Finance Committee, Southern States Communication Association (2001; Member 2000; 1999).

Member, Legislative Assembly, National Communication Association. (2003, 2002).

Member, Committee on Allied Organizations, Speech Communication Association, (1995, 1994).

Nominating Committee Member, Southern States Communication Association, (1996, 1995).

Nominating Committee, Interpersonal Division, Southern States Communication Association, (1997).

Chair, Language and Social Interaction Division, Southern States Communication Association, (1996; Vice Chair, 1995).

Editorial Service.

Editorial Board Member, Human Communication Research, John O. Greene (Ed.).

Editorial Board Member, Human Communication Research, James P. Dillard (Ed.)

Editorial Board Member, Communication Monographs, Franklin J. Boster, (Ed.)

Editorial Board Member, Journal of Applied Communication Research, H. Dan O'Hair, (Ed.).

Editorial Board Member, Communication Studies, Paul A. Mongeau (Ed.).

Editorial Board Member, Management Communication Quarterly, Katherine I. Miller (Ed.).

Editorial Board Member, Journal of Nonverbal Behavior, Judith Hall (Ed.).

Editorial Board Member, Communication Reports, Sandra Metts (Ed.).

Editorial Board Member, Southern Communication Journal, J.D. Ragsdale (Ed.).

Editorial Board Member, Southern Communication Journal, Mary Stuckey (Ed.).

Editorial Board Member, Southern Communication Journal, John Meyer (Ed.).

Editorial Board Member, Southern Communication Journal, Craig Smith (Ed.).

Editorial Board Member, Southern Communication Journal, Kenneth Cissna (Ed.).

Editorial Board Member, Communication Quarterly, Robert Duran (Ed.).

Manuscript Referee, Communication Reports, William Sharkey (Ed.).

Manuscript Referee, Western Communication Journal, Daniel Canary (Ed.).

Manuscript Referee, Communication yearbook, Brant Burleson (Ed.).

Manuscript Referee, Communication yearbook, Michael Roloff (Eds.).

Manuscript Referee, Personality and Social Psychology Bulletin, William D. Crano (Ed.).

Other Disciplinary Service.

Chair, Golden Anniversary Book Award Committee, National Communication Association, 2001
(Committee Member 2000, 1999).

Chair, Spotlight On Scholarship Programs, Speech Communication Association, 1995-96.

Paper reader, Interpersonal Communication Division, Western Speech Communication Association.

Convenor or critic for conference sessions hosted by the International Communication Association, the National Communication Association, and Southern States Communication Association.

Miami University

Editorial Service.

Manuscript Referee Communication Monographs, Judee Burgoon (Ed.).

Manuscript Referee Communication Monographs, Gerald R. Miller (Eds.).

Manuscript Referee, Human Communication Research, Joseph Cappella, (Ed.).

Manuscript Referee, Western Journal of Communication, Peter Anderson, (Ed.).

Manuscript Referee, Southern States Communication Journal, Special Issue on Nonverbal Communication, David Buller, (Ed.).

Manuscript Referee, Journal of Nonverbal Behavior, Miles L. Patterson, (Ed.).

Manuscript Referee, Harcourt-Brace Publishing.

Manuscript Referee, Ohio Speech Journal, Kathleen German, (Ed.).

Other Disciplinary Service.

Paper Reader, Communication Theory Division of Central States
Communication Association.

Paper Reader, Communication Theory Division of Southern States
Communication Association.

Paper Reader, Speech Communication Association of Ohio, Judith Trent (Division Chair).

Convener or Critic, for conferences hosted by the Eastern Communication Association,
Southern States Communication Association, Central States Communication Association,
Western Speech Communication Association, Speech Communication Association, and
International Communication Association.

Business Manager, Speech Communication Association of Ohio.

University and Departmental Service:

College of Charleston

Chair, Search Committee for Dean of School of Languages, Cultures, and World Affairs
Member, Search Committee for Associate Vice President and Chief of Police
Member, Information Technology Strategic Advancement Committee

University of Michigan-Dearborn

Chair, Search Committee, Inaugural Dean of College of Education, Health, and Social Services
Chair, Search Committee, Vice Chancellor for Institutional Advancement
Team Leader, University-Wide Strategic Planning Team studying academic advising
Team Leader, University-Wide Strategic Planning Team studying course scheduling
Team Leader, University-Wide Strategic Planning Team studying faculty development resources

University of Georgia

Director of Graduate Studies (1998-2000).

Member, Department of Speech Communication, Major Assessment Committee.

Member of the Franklin College Promotion and Tenure Committee, (2000-2002).

Member, Presidential Task Force on Admission to Majors. Served as the sole representative from the
College of Arts and Sciences on a task force to set policies regarding admission to specific majors, 1995.

Member, University Admissions Committee. Served on subcommittee to set policies for
admission of transfer students, 1995-1996.

Chair and Member, College of Arts and Sciences, Admissions Committee. This
committee reviewed readmission applications for Arts and Sciences students whose

admission had been revoked or who had been on academic probation, 1992-94.

Department of Speech Communication Representative to Faculty Senate, 1993-95.

Chair, Department of Speech Communication, Interpersonal Communication Faculty Committee. Devised teaching schedules, coordinated candidate recruiting, 1991-93.

Member, Department of Speech Communication Executive Committee, University of Georgia. This committee makes recommendations regarding departmental budgets and policies, 1991-93.

Member, Graduate Faculty, 1991-present. Authorized to direct theses and dissertations.

Miami University

Assistant to the Chair and Chief Departmental Advisor. 1987 to 1991. Hired and evaluated part-time faculty. Conducted longitudinal analyses of demand for department courses, space allocation, and curriculum. Occasional service as acting Department Chair.

Chair, Miami University Committee on Use of Human Subjects in Research. Supervised institutional review of all research involving human participants.

Member, Miami University Committee on Use of Human, Subjects in Research.

Chief Departmental Adviser. Served as liaison for department to the College Advising Office. Conducted summer orientation sessions for freshman students.

Member, Miami University Graduate Faculty. Authorized to direct graduate theses and dissertations.

Member, Miami University Honors Program Faculty. Instructor for four honors seminars.

Member, Program Review Committee. Conducted program review for Department of Spanish and Portuguese.

Peer Instructional Evaluator. Conducted peer teaching review for promotion and tenure, Department of Physical Education, Health and Sports Science.

Graduate School Representative, for five Ph.D. Committees, Department of Psychology.

Served as Director or Member of 30 M. A. thesis or project committees in Speech Communication; directed one thesis in Physical education, Health, and Sports studies.

College of Arts and Sciences Representative for Academic Recruitment Programs.

College of Arts and Sciences Representative for Athletic Recruitment.

Chair, Miami University Speech Internship Committee.

Member, numerous Faculty Search Committees.

Member, Speech Communication Administrative Committee.

Community Service:

University of Michigan-Dearborn

Event photographer, Concert of Colors, 2012, 2011

University of Georgia

Instructor, Institute for Organization Management, United States Chamber of Commerce.

Consultant, Aetna US Healthcare.

Special Instructor, United States Army, John F. Kennedy Special Warfare Center and School, Fort Bragg, NC.

Consultant to Forest Investment Associates. Conducted long-range strategic planning sessions.

Consultant to Amoco Oil. Conducted communication training and study of perceptions of organization supervisors.

Consultant to Athens-Clarke County Unified Government. Conducted opinion survey regarding a special sales tax ballot initiative.

Director, Fundraising Auction for Athens Area Homeless Shelter. Planned and executed shelter's largest annual fund-raising event.

Steering Committee, Athens Daily News/Athens Banner Herald Run/Walk for Home.

Athens United Soccer Association (Two years as President, two years as Vice President, two years as Member-at-Large)

Member, Youth Programs Board of Directors, Athens YMCA.

United States Soccer Federation: Advanced Grade Referee, Associate Instructor, Associate Referee Assessor, State Referee Assessor. I am on the list of Assessors for professional games.

Miami University

President, Dixon-Israel Community Organization. Raised funds to provide recreational opportunities for youth in two rural townships.

Member, Steering Committee, Brian Frazier Fund. This group planned fund raising activities to defer graduate school expenses for a paraplegic student.

Consultant to the Research Division of Kraft, Inc. This is in addition to colloquium listed previously.
Content of consultation is confidential by contractual agreement.

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